

## **Section 1: The Trust System**

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t statehood, lands were granted in trust for the benefit and support of several of the most important public purposes and institutions in the state of Utah. Expectedly, these values—public and higher education, mental and physical health, juvenile support and rehabilitation, institutes for the deaf and blind, water storage and sustainability, and housing government activities—persist among Utah's primary commitments today.

The Land Trusts Protection & Advocacy Office (Protection & Advocacy Office) is dedicated to protecting and advocating for the preservation, stability, and growth of the trust assets on behalf of the current and future beneficiary interests. We are committed to cultivating prudent decision-making and entrepreneurial business practices, advocating for goal-oriented management, and engaging in large-scale, long-range planning efforts that will result in significant upward mobility of the trust for years in the future.

We are grateful to work closely with School and Institutional Trust Lands Administration (SITLA), the School and Institutional Trust Funds Office (SITFO) and other key entities and individuals within the trust system to protect and enhance the long-term economic value of the whole trust and commend them for the work that they have accomplished.

The following is an overview of the School and Institutional Trust System, a consortium of agencies responsible for the management of the trust lands, trust fund investment, trust distribution, and trust protection and advocacy. Additionally, this report presents a summary of the status of the trust assets and permanent fund performance during fiscal year 2020.

#### Sincerely,



## **FY 2020 Highlights**

#### **PROTECTION & ADVOCACY OFFICE**

- Established interactive beneficiary involvement with all beneficiary institutions through personalized updates, presentations, and one-on-one meetings
- Participated in the selection and nomination of a renewable resource expert to sit on SITLA's Board of Trustees for a growing and diverse portfolio
- Engaged in regular meaningful consultation with SITLA and SITFO to discuss current projects, review transactions and investment strategies, and represent beneficiary interests for optimal trust management
- Created a trust lands system 101 video in partnership with SITLA, SITFO, the Utah State Treasurer's Office and the School Children's Trust Section, which was shared with all charter and school community councils
- Created and shared a comprehensive trust system handout with legislators build understanding of the School and Institutional Trust Lands System and convey the value of the trust
- Advocated and promoted reorganization of reports, and pro forma analysis for increased understanding, transparency, and enhanced decision-making
- Engaged in legislative advocacy through bill tracking, legislative meeting attendance, and speaking at legislative bill hearings

#### SITEO

- Distributed more than \$93.2 million dollars to beneficiaries; \$88.8 million to K-12 beneficiaries and \$4.3 million to the other public institutional beneficiaries
- Hired investment consultant groups RVK and Albourne to support and assist SITFO in research and investment analysis
- Conducted an in-depth review of intergenerational equity and fund asset allocation

#### **SITLA**

- SITLA revenue from trust lands topped \$2 billion since the agency's inception in 1994
- SITLA IT group facilitated a remote workforce and implemented video conferencing quickly and efficiently, ensuring employee productivity during the pandemic
- The SITLA GIS Team received an award in the ArcGIS-2020 ESRI User Conference Map Gallery for its mapping work identifying trust lands with potential for utility-scale solar generation and development

#### **SCHOOL CHILDREN'S TRUST**

- Initiated an online training program for charter and school community councils in response to the pandemic
- Of the \$82.66 million in funds distributed to Utah schools last year (FY19-20), charter and school community councils chose to spend approximately 25% or \$20 million to purchase computers and tablets. When the pandemic hit, these purchases allowed students to stay connected with their teachers and resume learning online.

# **The Trust System**

#### **UNDIVIDED LOYALTY & FIDUCIARY DUTY**

Four state agencies and one constitutional officer (the state treasurer) share trustee and fiduciary responsibilities for trust land management, trust fund distribution, and trust protection and advocacy. Collectively, these agencies ensure integrity, growth, and protection of Utah's school and institutional trust lands and funds to benefit the designated beneficiaries.





## Land Management -

SITLA manages Utah's nearly 3.4 M surface acres and 4.5 M subsurface acres of school and institutional trust lands, depositing revenue into the trust funds.

3.4 M SURFACE AREAS

4.5 M SUBSURFACE AREAS

## **Fund Investment**

SITFO invests the nearly \$2.5 billion permanent funds investment portfolio, distributing constitutionally-mandated amounts each year to the trust beneficiaries.

\$2.5 B TRUST FUND

Mineral, Oil, & Gas Revenue

**Development & Planning Revenue** 

**Surface/Land Use Revenue** 

**Renewable Resource Revenue** 

**Trust Fund** Investment

**Distribution** 

## **Fund Distribution**

Annual distributions are sent to the trusts' beneficiaries. Nearly 95% of trust fund distributions are sent to public schools.

#### **BENEFICIARIES**

#### **Public Schools Trust**

The School Children's Trust Section at the Utah State Board of Education administers trust disbursements to K-12 schools through the School LAND Trust Program and provides training to charter and school community councils.

Charter and School Community Councils

Parents, principals, and school employees prepare plans to address the unique academic needs of their students with the School LAND Trust distributions.











**Miners Hospital Trust** 

**School for the Blind Trust** 

School for the Deaf Trust

**Reservoirs Trust** 

**University of Utah Trust** 

#### Colleges of Education (Normal Schools) Trust

- University of Utah
- Dixie State University
- Southern Utah University
- Utah State University
- Utah Valley University
- Weber State University

School of Mines Trust

**Utah State Hospital Trust** 

**Utah State University** (Agricultural College) Trust

**Juvenile Justice Services** (Reform School) Trust

**Public Buildings Trust** 

# Utah Land Trusts Protection & Advocacy Office

# **Protection & Advocacy**

The Protection & Advocacy Office represents and protects the beneficiaries' interests, provides independent trust system oversight, and helps the public understand and support these important endowments.



interests through political advocacy, with support and oversight from the state treasurer.

3. Ensure trust goals and purposes are maintained.

4. Monitor, stay informed, account, and report.



. Promote and facilitate open of the trust.

The Trust System 5 The Trust System

# **Utah Land Trusts Protection** & Advocacy Office

TRUST PROTECTION AND ADVOCACY



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#### **PROTECTION & ADVOCACY OFFICE RESPONSIBILITIES:**

- Represent beneficiary interests through advocacy for optimal and productive trust revenue generation and effective trust distributions
- Conduct independent oversight of land and investment management decisions to ensure fiduciary duties are always followed
- Review trust activity, stay informed, account, and report
- Promote accurate public understanding of the School and Institutional Trust Lands System
- Facilitate open and clear communication with key individuals and organizations of the trust
- Ensure trust goals and purposes are maintained

#### **FY20 PROTECTION & ADVOCACY COMMITTEE & AGENCY DIRECTOR**



Melvin R. Brown





Paula Plant



**Brigham Tomco** 



**Thomas Bachtell** 



Steven Ostler



**Justin Atwater** 

# **Trust Protection & Advocacy**

In 2018, the Utah Legislature created the Land Trusts Protection & Advocacy Office to represent and protect the beneficiaries' interests, provide independent trust system oversight, and help the public understand and support these important endowments.

The office works closely with the other three institutions that make up the Utah School and Institutional Trust Lands System: the School and Institutional Trust Lands Administration (SITLA), the School and Institutional Trust Funds Office (SITFO), and the School Children's Trust Section at the Utah State Board of Education.

In accordance with the Utah Enabling Act, the Utah Constitution. and state law, the Protection & Advocacy Office provides active due diligence and risk assessment monitoring for productive and optimal revenue from trust land management, prudent and profitable trust fund investment, and effective distributions to the trust beneficiaries.

## Advocate. Protect. Represent.

The duty of the office to protect and advocate for the trusts' beneficiaries, roots the School and Institutional Trust System on firm principles with the proper checks and balances to maximize trust contributions for current and future beneficiaries and maintain the inherent purposes and goals of the trust.

**Public Schools Trust** 

Miners Hospital Trust

School for the Blind Trust

School for the Deaf Trust

Reservoirs Trust

University of Utah Trust

Colleges of Education (Normal Schools) Trust

- University of Utah
- Dixie State University
- Southern Utah University
- Utah State University
- Utah Valley University

• Weber State University

School of Mines Trust Utah State Hospital Trust

Utah State University (Agricultural College) Trust

Juvenile Justice Services (Reform School) Trust

**Public Buildings Trust** 

# **Protection & Advocacy Committee and Agency Management**

A five-member committee, with the support of the Utah state treasurer, provides oversight and direction for the Protection & Advocacy Office. Committee members are selected and appointed by the SITLA Board of Trustees, the SITFO Board of Trustees, the Utah state treasurer, and the Utah State Board of Education. Individuals who serve on the Protection & Advocacy Committee are required to have significant qualifications related to the purposes and activities of the school and institutional trust, such as nonrenewable resource development, renewable resource management, real estate development, and investment management. Additionally, committee members must have demonstrated a commitment of time and loyalty to the purposes of trust.

The agency director is appointed by the Utah state treasurer from a list of qualified candidates recommended by the committee and acts in fiduciary capacity to represent all trust beneficiaries.

#### **FY 2021 COMMITTEE AND OFFICE UPDATES**







**Louie Cononelos** 



Tim Donaldson

Richard Ellis and Louie Cononelos were appointed members of the Protection & Advocacy Committee in September 2020 concluding the terms of Mel Brown and Thomas Bachtell. Steve Ostler was elected Chairman and Paula Plant Vice Chair. Tim Donaldson, was appointed by Utah State Treasurer Damschen in December 2020 to serve as the Advocacy Office Director.

## **Increasing Community Knowledge and Awareness about Trust Lands**

Often, little is known about the school and institutional trust lands, or they are misunderstood. Yet, the lands and revenues have a significant impact on education in Utah.

Utah public schools receive approximately 95% of the total trusts distributions to provide important funding for the instruction of K-12 students in areas of greatest academic need. \$88.8 million was distributed to public schools in FY 2020-2021 at no cost to taxpayers. The funds play an import role in purchasing instructional items or hiring personnel needed to help children be successful.

Increasing community knowledge and awareness about trust lands, as well as building an understanding of the trusts' importance and its role in education funding is a powerful step in advocating for the schoolchildren of Utah — the trust beneficiaries. The Protection & Advocacy Office works closely with various education groups and key entities and individuals within the trust system to raise awareness and understanding of the importance of protecting and advocating to enhance and preserve this perpetual source of funding.

Those who act on behalf of the state as trustees hold a fiduciary duty to administer the lands and investments in the most prudent and profitable manner possible, acting with undivided loyalty to the beneficiaries and balancing the interests of today's beneficiaries against those of all future beneficiaries to maintain intergenerational equity."

– DAVID DAMSCHEN, UTAH STATE TREASURER



# **School & Institutional Trust Lands Administration**

TRUST LAND MANAGEMENT





#### SITLA RESPONSIBILITIES

- Manage trust lands for the financial support of trust beneficiaries
- Optimize trust land revenues and values while balancing short- and long-term interests of the
- Upgrade trust land assets when prudent through exchange
- Ensure that no less than fair market value is received for the use, sale, or exchange of trust lands
- Manage trust lands for their highest and best trust land use

#### **FY 2020 SITLA BOARD OF TRUSTEES AND AGENCY DIRECTOR**



Lonnie M. Bullard



Donald G. Foot W. Richards Woodbury



**David Donegan** 



Michael Mower

# Mission

SITLA advances education in Utah by optimizing revenue from constitutionally-granted trust lands through independent and self-funded action, innovation and prudent management, and responsible stewardship.

## **Trust Land Management**

Since its inception in 1994, the Utah School and Institutional Trust Lands Administration (SITLA) has generated over \$2 billion for 12 beneficiary trusts through sale and/or lease of trust lands. The agency is responsible for managing Utah's 3.4 million acres of surface trust lands and 4.5 million acres of subsurface trust lands for the financial support of the trust beneficiaries.

Trust lands were allocated in the Enabling Act, specifically, to generate revenue to support designated state institutions, including public schools, hospitals, teaching colleges, and universities. While approximately 67% of Utah is federal public land managed for public use, trust lands comprise only 6% of the state's acreage and are managed for the sole benefit of the respective beneficiaries.

By Utah mandate, SITLA manages trust lands to optimize trust land revenues and values, while balancing short- and long-term interest of the beneficiaries. Revenue generated from the trust lands gets deposited into the trust funds where they are then invested by the School and Institutional Trust Funds Office (SITFO) for the benefit of their respective beneficiaries.

# SITLA Board of Trustees and **Agency Management**

A seven-member board of trustees provides policy direction and oversight for the management of SITLA. Six trustees are appointed on a nonpartisan basis by the governor with advice and consent of the Senate from a list of qualified candidates nominated via the nominating committee outlined in statute. The seventh at-large member of the board of trustees is appointed at the pleasure of the governor.

State law requires that the Board represent areas of nonrenewable resource management or development; renewable resource management or development; and real estate. Board members' expertise may also include: business, investment banking, finance, trust administration, asset management, and the practice of law in renewable, nonrenewable resources management, or business.

Under the direction of an appointed director, a full-time staff of 70 manage and operate the day-to-day functions of SITLA.

#### **FY 2021 BOARD OF TRUSTEE UPDATES**

Roger Barrus was selected to serve as chairman and Donald Foot as Vice Chairman of the SITLA Board of Trustees in October 2020 concluding the term of Lonnie Bullard. Bryan Harris was appointed to the SITLA Board of Trustees in August 2020 and has expertise in renewable resource management and development.

The trust lands granted at statehood are used to generate revenue exclusively for the benefit of the trust beneficiaries. Utah statute explicitly clarifies that the beneficiaries do not include other governmental institutions or agencies, the public at large, or the

Revenue generated from energy, mineral, real estate development, surface leases, easements, and land sales on these lands (minus expenses) is deposited into the beneficiary institution's permanent fund. Each beneficiary receives annual distributions from their individual endowment.

#### **LINES OF BUSINESS**





MINING



**DEVELOPMENT & PLANNING** 



**SURFACE & LAND USE** 

**RENEWABLES** 

## Stewardship

SITLA is a partner in land exchanges and other transactions, which preserve sensitive lands, but remains committed to its primary responsibility of generating revenues for the trust beneficiaries. The agency also works with Utah's Resource Development Coordinating Committee and the Division of Oil, Gas, and Mining to ensure projects are reviewed through state regulatory and environmental processes.

Since 1998, SITLA has been involved in numerous transactions, including land exchanges and sales that have preserved and/or protected more than 560,000 acres of Utah land, an area equivalent to the combined acreage of Arches, Zion, Bryce Canyon, and Capitol Reef National Parks. SITLA has a strong record of partnering with federal and state agencies, counties, and private and non-profit conservation entities to protect Utah lands identified as important for their scenic or recreation value, or as habitat for threatened or endangered species.

## **Use & Disposition of Trust Lands**

general welfare of the state, and they are not public lands.



**OIL AND GAS** 











#### SITLA OFFICE LOCATIONS

SITLA | Salt Lake City SALT LAKE CITY, UT 84102 Main Office: Administrative: Oil. Gas & Minerals. Surface: Real Estate Planning & Development

SITLA | Vernal VERNAL, UT 84078 Administrative: Oil & Gas

SITLA | Eastern Area Surface

SITLA | Southwestern Area WASHINGTON, UT 84780 Real Estate Planning & Development

SITLA | Central Area RICHFIELD, UT 84701 Surface

SITLA | Southeastern Area MOAB, UT 84532 Surface; Real Estate Planning & Development



Warren H. Peterson

**David Ure** 

# **School & Institutional Trust Funds Office**

TRUST FUND INVESTMENT





#### SITFO RESPONSIBILITIES

- Manage and invest the permanent trust funds
- Diversify the investments of trust fund money and assets
- Decision-making based on objective research and thorough due diligence

#### **FY 2020 - CURRENT SITFO BOARD OF** TRUSTEES AND AGENCY DIRECTOR



David Damschen UTAH STATE TREASURER CHAIR BOARD OF TRUSTEES



Kent A. Misener VICE CHAIR BOARD OF TRUSTEES



David R. Nixon



John Lunt



Jason Gull



Peter Madsen

## Mission

To responsibly maximize the return on the invested principal of the School and Institutional Trusts for the current and future benefit of Utah's education programs.

### **Trust Fund Investment**

The School and Institutional Trust Funds Office (SITFO), an independent government agency created by the Utah Legislature in 2014, administers the investment of earnings received from SITLA, derived from the sale and/or lease of trust lands. SITFO invests roughly \$2.5 billion permanent funds in a globally diversified investment portfolio for the sole benefit of their respective beneficiaries.

SITFO is guided by an Investment Beliefs Statement and Investment Policy Statement. Under the direction of its board of trustees, SITFO manages, monitors, and evaluates the investment of the trust assets. This is done in coordination with investment managers and investment consultants. The permanent trust funds are invested in a manner that supports the distribution policy in perpetuity while providing for intergenerational equity between current and future beneficiaries.

# SITFO Board of Trustees and **Agency Management**

A five-member board of trustees provides oversight and policy direction for SITFO's trust fund management and investment. The state treasurer serves as an ex officio chairperson. The additional trustees are appointed on a nonpartisan basis by the state treasurer from a list of qualified candidates nominated by a nominating committee, as outlined in Utah statute. The trustees are highly experienced investment professionals.

The board appoints a director who employs a team to operate the day-to-day functions and monitor and manage the investments of each trust. In addition to the investment professionals at SITFO, the board retains investment consulting firms, to leverage outside resources for the overall framework of agency's investment program.

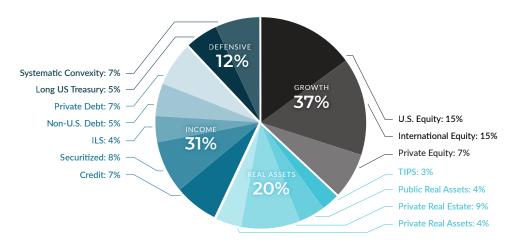


## **Asset Allocation**

While different beneficiaries ultimately own the trust funds, all are managed with a similar asset allocation, as the return and risk objectives are expected to be similar. The asset allocation optimizes the expected return relative to the level of risk the board of trustees views as acceptable.

The risk and return potential of each investment is carefully considered. The portfolio as a whole is expected to provide, over time, a total return greater than or equal to the investment objectives of the trust, while avoiding undue risk concentrations in any single asset class or category, thus reducing risk at the overall portfolio level.

The permanent fund asset allocation as of FY 2020 is below.



## SITFO Investment Process

#### **ELEMENTS & APPLICATION**

Idea Generation	Asset Allocation Framework	Asset Class Structure	Manager Selection	Portfolio & Risk Management
Board Staff Consultant Managers Networks News Flows	Fit with Objectives Gaps/Needs Portfolio Optimization Contribution to Risk Return Liquidity Diversification	Repeat Asset Allocation Questions Opportunity Set Specific Liquidity Active/Passive Marginal Contribution	Strategy Fit Marginal Contribution Investment Due Diligence: Desktop Review Phone/In-Person/ Onsite Reviews Fee Navigation Diversification Operations Due Diligence	Constraints/Sizing Monitoring Rebalancing Capital Flows Measuring
Resources	MPI, Bloomberg	MPI, Bloomberg	MPI, eVestment, Preqin, Dynamo, Castle	MPI, Bloomberg, Dynamo, Caissa
Responsibilities	Board, Staff, Consultants	Staff, Consultants	Staff, Consultants	Staff, Consultants, Custodian

#### **BENEFICIARY DISTRIBUTIONS**

Annual distributions from each trust are constitutionally limited to 4% of the average market value of each trust's permanent fund over the past 12 consecutive quarters. The investment objective of inflation (CPI) + 5% allows funds to be invested in a manner that supports the distribution policy in perpetuity while providing for intergenerational equity between current and future beneficiaries.

Annual distributions from the permanent trust funds provided more than \$93.2 million dollars for beneficiaries in FY 2020.

For more information on distributions and distribution formulas, see page 17.

#### SITFO INVESTMENT POLICY

SITFO's long-term investment objective targets an annualized return over time of inflation (CPI) + 5%. This is to maintain the purchasing power of the fund in perpetuity, while sustaining and growing the current distribution amount. Given the perpetual time horizon of the trusts, SITFO expects to achieve its investment objective over the long term, not necessarily in each year. The board recognize, over various periods, that the portfolio may over or underperform relative to indices or peer groups.

In overseeing roughly \$2.5 billion in permanent trust funds, SITFO focuses primarily on long-term strategic allocations, as opposed to short-term tactical shifts. In general, SITFO's risk tolerance attempts to minimize volatility so that it is no greater than necessary to achieve the long-term investment objective of a 5% return after inflation.

# FY2020 **Trust Assets** & Financial

Summary

SITLA and SITFO websites respectively.

The trust assets & financial summary information provided herein is a compilation of information gathered from SITLA and SITFO for FY 2020 with

data as of June 30, 2020. For more detailed information, please visit the

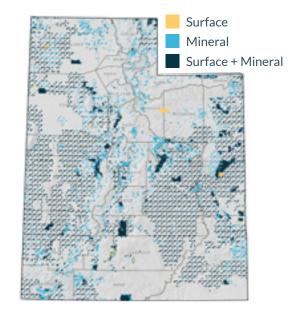
# **Acreage and Permanent Funds Asset Summary**

TRUST BENEFICIARY ASSET SCHEDULE\*

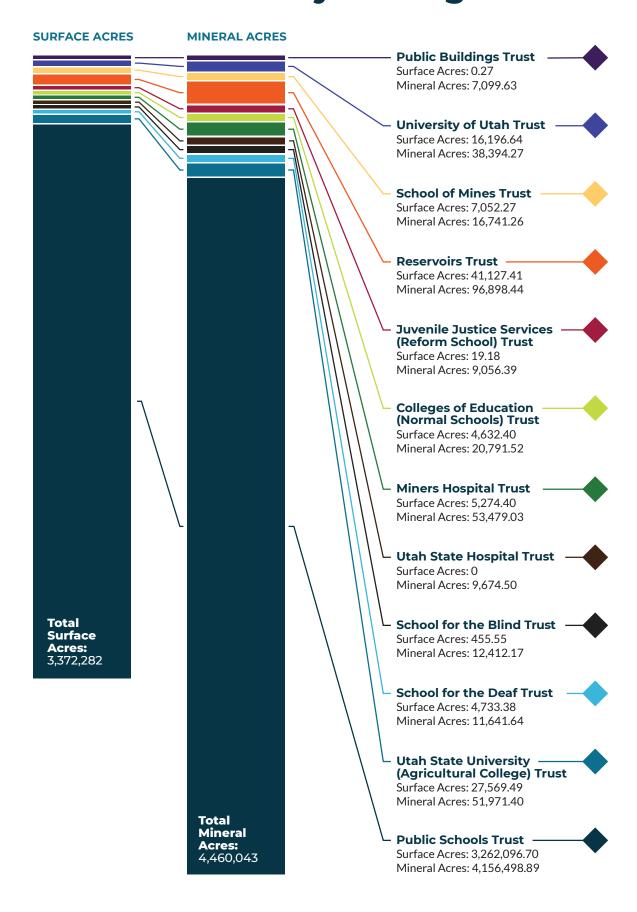
BENEFICIARY	ACREAGE -SURFACE	% ACREAGE	ACREAGE -MINERAL	% ACREAGE -MINERAL	TOTAL PERMANENT FUND BALANCE	% TOTAL PERMANENT FUND
Public Schools Trust	3,262,096.70	96.82%	4,156,498.89	92.68%	\$2,333,443,492	95.20%
Miners Hospital Trust	5,274.40	0.16%	53,479.03	1.19%	\$57,430,919	2.34%
School for the Blind Trust	455.55	0.01%	12,412.17	0.28%	\$20,128,339	0.82%
School for the Deaf Trust	4,733.38	0.14%	11,641.64	0.26%	\$2,746,585	0.11%
Reservoirs Trust	41,127.41	1.22%	96,898.44	2.16%	\$7,466,478	0.30%
University of Utah Trust	16,196.64	0.48%	38,394.27	0.86%	\$7,599,221	0.31%
Colleges of Education (Normal Schools) Trust	4,632.40	0.14%	20,791.52	0.46%	\$6,201,043	0.25%
School of Mines Trust	7,052.27	0.21%	16,741.26	0.37%	\$4,889,804	0.20%
Utah State Hospital Trust	0.00	0.00%	9,674.50	0.22%	\$4,404,589	0.18%
Utah State University (Agricultural College) Trust	27,569.49	0.82%	51,971.40	1.16%	\$5,241,171	0.21%
Juvenile Justice Services (Reform School) Trust	19.18	0.00%	9,056.39	0.20%	\$1,513,775	0.06%
Public Buildings Trust	0.27	0.00%	7,099.63	0.16%	\$0	0.00%
Totals	3,369,157.69	100.00%	4,484,659.14	100.00%	\$2,451,065,416	100.00%

\*Acreage fluctuates depending on commodity type



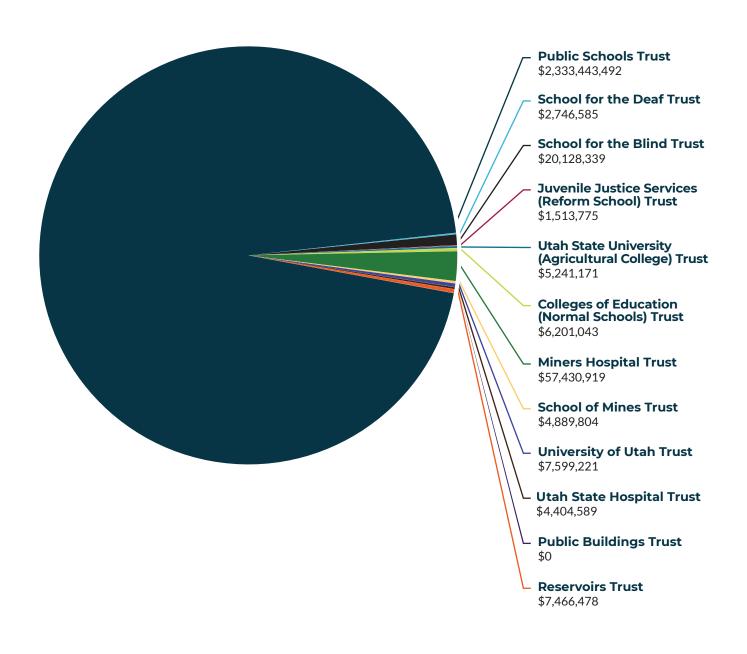


# **Trust Beneficiary Acreage Assets**



<sup>\*</sup> Mineral acreage fluctuates depending on commodity type

# **Total Permanent Fund Balance**





# **Financial Summary FY 2020**

In FY 2020 the Utah School and Institutional Trusts permanent funds had a net change in fund market value balance of -\$133.8 million. SITFO's net income was -\$98.9 million, with operating expenses of \$2.7 million and -\$96.2 million decrease in permanent fund interests and gains. The trust fund balance fell modestly and returned -3.9%, trending below the primary objective of inflation (CPI) + 5%, but not unexpected given the major global economic disruptions from COVID-19.

While the total fund balance decreased in FY 2020, the total distribution increased. Annual distributions from each trust are capped at 4% of the average market value of each trust's permanent fund over the past 12 consecutive quarters. This equaled \$93.2 million being distributed to 11 beneficiaries in FY 2020 (compared to \$86.7 million in FY 2019). Approximately, 95% of the total distributions were distributed to Utah's public school children under discretion of charter and school community councils and approved by local school boards.

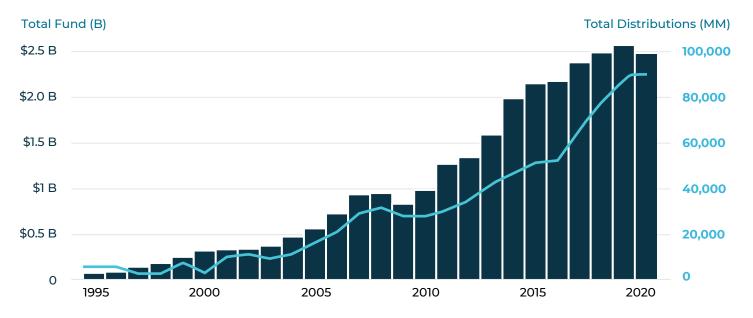
The Land Trusts Protection & Advocacy Office had expenses of \$263,111 in FY 2020.

SITLA brought in a total net revenue of \$61 million in FY 2020. SITLA revenues were shared among three major categories: mineral revenues (18%); development and planning revenues (20%); and surfacer revenues (6%). Development and planning revenue grew by 9%, while mineral and surface revenues fell. Mineral revenue fell 27%, and surface revenues fell 38%. While traditional surface revenue (e.g. grazing, forestry, easements, agriculture, and leasing) actually grew in FY 2020 by 10%, auctions and negotiated sales fell by 94% from FY 2019, contributing to a total 38% decrease in surface revenues.

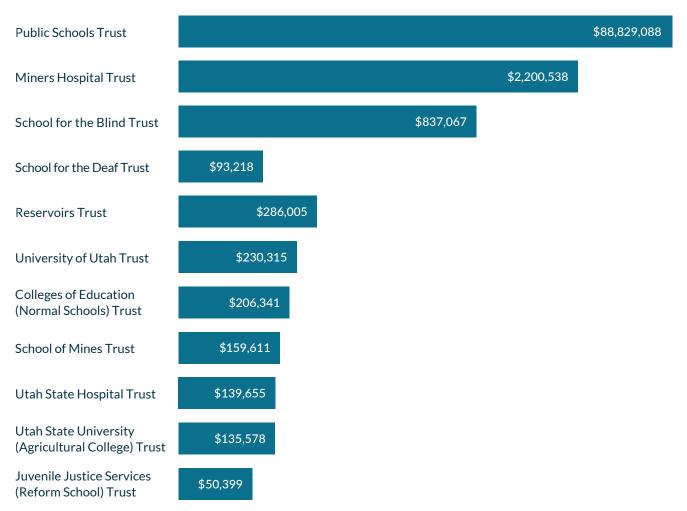




## **Distributions vs. Market Value**



## **Distributions**



## **Distribution Formula for Public Schools Trust**

[50% (1+CPI + enrollment growth) x (previous year distribution)] + [50% (4% x 12-QTR market value average)]

**EXAMPLE:** 50% (1 + 2.1%CPI + 1.10% enrollment) x (previous year distribution \$82.67 M) = \$42.66 M

50% (4% x 2.3 B) = \$46.17 M

42.66 M + 46.17 M = 888,829,088 was distributed FY 2020 - FY 2021 school year to K-12 schools.

# **Distribution Formula for All Other Trusts**

4% x 12-QTR average previous fiscal year end = Total FY Distribution Amount

**EXAMPLE:** 4% x \$55 M = \$2,200538.20

Note: Total distributions are paid quarterly every year and are subject to a 4% cap against the 12-QTR market value average.

16 Financial Summary FY 2020 Financial Summary FY 2020

# **Net Income Summary FY 2018-2020**

TRUST REVENUE	FY 2018	FY 2019	FY 2020
MINERALS			
Oil & Gas Royalties	\$33,334,309	\$34,934,441	\$23,299,042
Coal Royalties	\$1,200,147	\$1,004,562	\$701,262
Other Minerals	\$4,171,551	\$4,712,188	\$5,198,233
Materials Permits	\$1,374,152	\$1,162,080	\$1,317,060
Total Mineral Revenue	\$40,080,159	\$41,813,270	\$30,515,597
DEVELOPMENT & PLANNING			
Development Sales & Leases	\$18,702,379	\$31,598,032	\$34,464,651
Total Development & Planning Revenue	\$18,702,379	\$31,598,032	\$34,464,651
SURFACE			
Sales (Auctions & Negotiated Sales)	\$2,989,190	\$7,622,007	\$460,387
Easements	\$818,102	\$770,270	\$1,266,038
Rights of Entry	\$191,099	\$176,937	\$192,358
Agriculture	\$159,391	\$118,992	\$121,916
Commercial	\$2,130,332	\$2,109,193	\$2,310,172
Governmental	\$339,812	\$269,140	\$459,282
Industrial	\$2,859,463	\$2,787,079	\$2,769,574
Residential	\$76,688	\$79,462	\$75,965
Telecommunications	\$1,101,426	\$1,216,212	\$1,164,694
Forestry	\$89,059	\$42,845	\$91,701
Grazing	\$1,332,881	\$1,378,571	\$1,360,854
Total Surface Revenue	\$12,087,443	\$16,570,708	\$10,272,941
SITFO — PERMANENT FUND INTERESTS & C	GAINS		
Permanent Fund Interest & Gains	\$138,235,687	\$96,414,236	-\$96,245,983

TRUST REVENUE COMBINED	FY 2018	FY 2019	FY 2020
SITLA Gross Revenue	\$70,869,981	\$89,982,010	\$75,253,189
Total Permanent Fund Interest & Gains	\$138,235,687	\$96,414,236	-\$96,245,983
Total Trust Revenue	\$209,105,668	\$186,396,246	-\$20,992,794

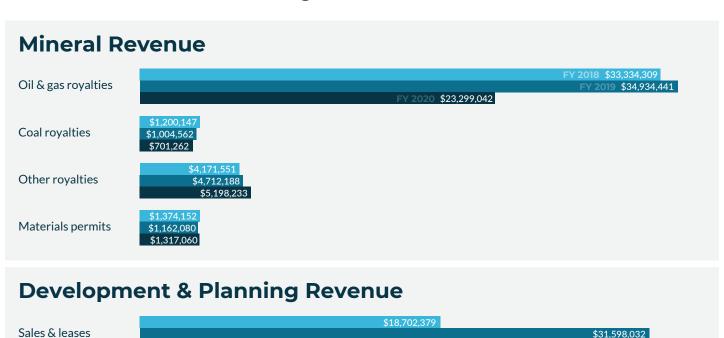
TRUST EXPENSES	FY 2018	FY 2019	FY 2020
SITLA Operating Expenses	\$10,245,943	\$10,449,941	\$10,681,094
SITLA Capital Expenses	\$3,958,244	\$3,251,324	\$3,338,056
SITFO Operating Expenses	\$2,040,677	\$2,335,144	\$2,671,882

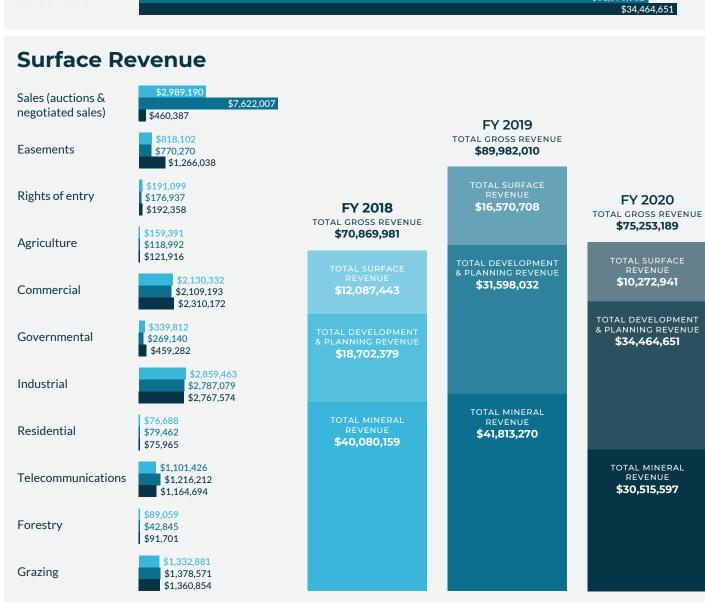
NET ASSET GROWTH	FY 2018	FY 2019	FY 2020
SITLA Net Operating Income	\$56,665,794	\$76,280,745	\$61,234,039
SITFO Net Operating Income	\$136,195,010	\$94,079,092	-\$98,917,865
Protection & Advocacy Office Expenses		\$217,800	\$263,111
Beneficiary Distributions	\$78,659,118	\$86,735,552	\$93,167,815
Net Asset Growth	\$114,201,686	\$83,406,485	-\$131,114,752

3-Year Cummulative Net Growth	\$66,493,419
	,

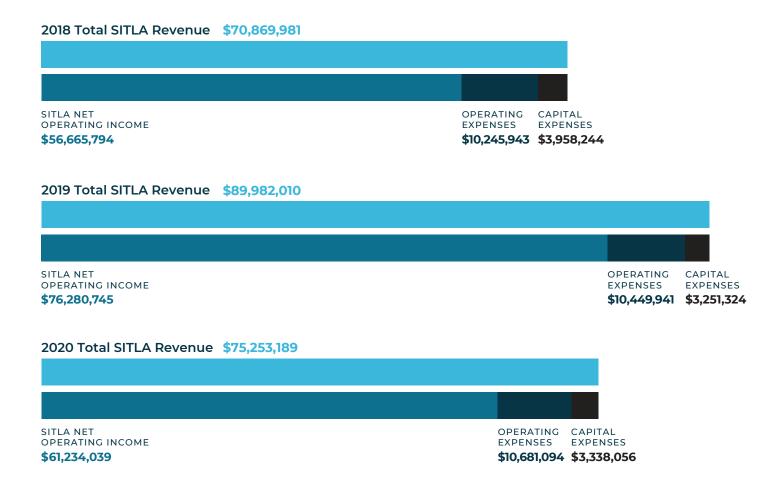
Note: Net asset growth total may differ from SITFO audit reports due to impact of revenue vs. cash reporting between SITLA and SITFO.

# **SITLA Revenue By Source FY 2018-2020**

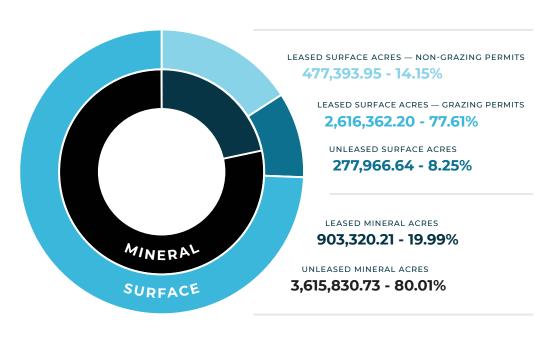




# SITLA Cash Flow FY 2018-2020



# **Land Productivity**



<sup>\*</sup>Not all lands have surface or minerals that are attractive to lease.

20 SITLA Revenue by Source & Cash Flow SITLA Revenue by Source & Cash Flow 21

# **Schedule of SITFO Expenditures**

FUND OPERATING EXPENSES	
SITFO Investment Office Budget	\$1,088,853
Audit Expense	\$49,506
Investment Systems & Publications	\$132,539
Consulting Services	\$1,088,306
Custodial Banking Services	\$312,679
Subtotal Fund Operating Expenses	\$2,671,833

INVOICED INVESTMENT MANAGEMENT (IM) FEES					
ВМО	\$356,960				
Cliffwater	\$18,182				
Loomis	\$355,417				
Parametric	\$869,708				
Salient	\$840,165				
Subtotal Invoiced IM Fees	\$2,440,443				

<sup>\*</sup> Note: Investment manager expenses are included in the sum total of the Investment and Gains line item on the Financial summary income statement

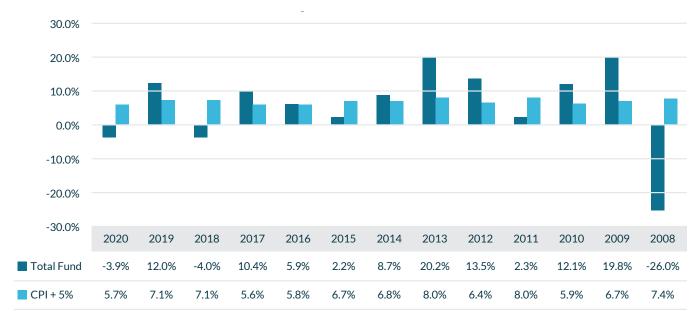
# **Annualized Returns by Fiscal Year Table**

TRUSTS	MARKET VALUE		ANNUALI	ZED RETURNS (AS OF 6/3		6/30/20)
	6/30/19	6/30/20	FY 2020	3Y	5Y	10Y
Public Schools Trust	\$2,451,730,106	\$2,330,074,981	-3.9%	1.8%	3.0%	7.8%
Miners Hospital Trust	\$59,213,881	\$56,443,715	-3.9%	1.8%	3.0%	8.2%
School for the Blind Trust	\$21,683,655	\$20,128,580	-3.9%	1.8%	3.0%	8.2%
School for the Deaf Trust	\$2,664,317	\$2,743,275	-3.9%	1.8%	3.0%	7.9%
Reservoirs Trust	\$7,787,668	\$7,440,425	-3.9%	1.8%	3.0%	7.8%
University of Utah Trust	\$7,035,353	\$7,551,006	-3.9%	1.8%	3.0%	7.8%
Colleges of Education (Normal Schools) Trust	\$5,957,478	\$6,140,708	-3.9%	1.8%	3.0%	7.7%
School of Mines Trust	\$4,843,678	\$4,880,999	-3.9%	1.8%	3.0%	8.0%
Utah State Hospital Trust	\$4,374,662	\$4,395,262	-3.9%	1.8%	2.9%	7.9%
Utah State University (Agricultural College) Trust	\$4,072,939	\$5,192,134	-3.9%	1.8%	2.9%	7.9%
Juvenile Justice Services (Reform School) Trust	\$1,343,827	\$1,511,412	-3.9%	1.8%	3.0%	8.0%
INVESTMENT OBJECTIVE			FY 2020	<b>3</b> Y	5Y	10Y
Inflation (CPI) + 5%			5.7%	6.8%	6.6%	6.8%

Over the past four years, SITFO has been strategically diversifying the trust by reducing over-exposures to equity and introducing alternative markets investments, which typically follow j-curves and had not recovered from the COVID related market corrections by the end of FY 2020. Additionally, SITFO has investments in private markets, which take years to deploy and

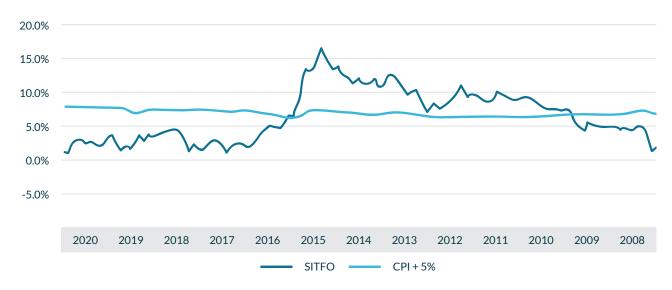
are slower to return capital. SITFO expects that reducing the equity allocation from 70% to 37%, investing in alternative markets, and increasing greater diversification is expected to yield, over time, higher long-term returns for the trust and reduce portfolio volatility.

# **Calendar Performance**



The above chart displays the calendar year performance and highlights the volatility of the portfolio. The diversification into alternative investments such as private markets are expected to mitigate this volatility as well as enhance returns.

# **Rolling 5-Year Performance** vs. Investment Objective



The above chart displays the longer-term returns of the trusts and highlights the cyclical nature of investing. Diversification and long-term investing require patience during periods of underperformance. Importantly, SITFO's objectives are best considered over an investment cycle and with the full context of the long-term investment program.

# **Appendix**

TRUST LANDS MINERAL ACREAGE BY COUNTY & GRANT (AS OF JUNE 30, 2020)

COUNTY	PUBLIC SCHOOLS	UTAH STATE UNIVERSITY	SCHOOL FOR THE DEAF	UTAH STATE HOSPITAL	SCHOOL FOR THE BLIND	MINERS' HOSPITAL
Beaver	156,197.55	0.00	0.00	0.00	0.00	0.00
Box Elder	174,187.16	440.00	0.00	0.00	0.00	0.00
Cache	11,911.11	0.00	0.00	0.00	440.00	0.00
Carbon	97,821.72	0.00	40.00	0.00	0.00	0.00
Daggett	26,273.04	0.00	40.00	0.00	0.00	400.00
Davis	2.93	0.00	0.00	0.00	0.00	0.00
Duchesne	48,946.34	2,086.14	0.00	0.00	0.00	155.48
Emery	330,106.63	0.00	0.00	0.00	0.00	289.42
Garfield	153,634.05	640.00	0.00	0.00	0.00	0.00
Grand	314,609.42	15,288.16	0.00	0.00	0.00	0.00
Iron	126,013.40	0.72	0.00	0.00	0.00	146.12
Juab	165,229.35	0.00	10.02	0.00	0.00	320.00
Kane	96.416.46	0.00	0.00	0.00	0.00	101.11
Millard	339,508.47	5.078.17	0.00	0.00	0.00	40.00
Morgan	0.00	0.00	0.00	0.00	0.00	0.00
Piute	56,520.16	200.00	0.00	0.00	0.00	80.33
Rich	33,741.29	78.32	3,764.35	0.00	0.00	0.00
Salt Lake	929.62	0.00	0.00	0.00	0.00	0.00
San Juan	247,927.73	640.00	0.00	0.00	0.00	0.00
San Pete	25,763.11	1,163.99	0.00	0.00	0.00	40.00
Sevier	39,076.45	0.00	0.00	0.00	0.00	327.16
Summit	7,614.50	193.85	0.00	0.00	0.00	840.00
Tooele	253,738.73	572.42	480.00	0.00	0.00	0.00
Uintah	260,145.66	0.00	80.00	0.00	0.00	0.00
Utah	43,841.62	0.00	317.63	0.00	0.00	0.00
Wasatch	14,702.34	0.00	0.00	0.00	0.00	0.00
Washington	68,395.47	707.72	1.38	0.00	0.00	2.531.16
Wayne	168,841.96	0.00	0.00	0.00	15.55	3.62
Weber	0.43	480.00	0.00	0.00	0.00	0.00
Totals	3,262,096.70	27,569.49	4,733.38	0.00	455.55	5,274.40
Percentage of Totals	96.82%	0.82%	0.14%	0.00%	0.01%	0.16%

COLLEGES OF EDUCATION	PUBLIC BUILDINGS	JUVENILE JUSTICE SERVICES	RESERVOIRS	SCHOOL OF MINES	UNIVERSITY OF UTAH	TOTALS
80.00	0.00	0.00	64.48	0.00	0.00	156,342.03
0.00	0.00	0.00	1,438.36	80.00	0.00	176,143.52
0.00	0.00	0.00	4,494.12	0.00	140.00	16,985.23
0.00	0.00	0.00	1,320.00	0.00	1,746.00	100,927.72
40.00	0.00	0.00	0.00	0.00	0.00	26,753.04
0.00	0.00	0.00	0.00	0.00	0.00	2.93
920.00	0.00	0.00	1,040.00	320.00	0.00	53,467.96
80.00	0.00	0.00	637.88	0.00	2,629.14	333,743.07
0.00	0.00	0.00	160.00	40.00	0.00	154,474.05
0.00	0.00	0.00	160.00	0.00	0.00	330,057.58
427.39	0.00	0.00	121.15	1,172.53	0.00	127,881.31
0.00	0.00	0.00	560.00	0.00	0.00	166,119.37
640.00	0.00	0.00	40.00	0.00	0.00	97,197.57
277.34	0.00	0.00	25,417.32	199.56	0.00	370,520.86
0.00	0.00	0.00	0.00	0.00	0.00	0.00
39.82	0.00	0.00	280.05	40.00	0.00	57,160.36
553.58	0.00	0.00	3,034.20	4.043.70	478.20	45,693.64
0.00	0.00	0.00	0.00	0.00	18,93	948.55
0.00	0.00	0.00	106.41	0.00	9,584.30	258,258.44
479.88	0.00	0.00	40.00	160.00	366.52	28,013.50
763.04	0.00	0.00	465.09	160.00	764.33	41,556.18
0.00	0.00	0.00	0.00	0.00	0.00	8,648.35
0.00	0.00	0.00	730.18	80.00	0.00	255,601.33
0.00	0.00	0.00	378.85	24.43	0.00	260,628.94
160.00	0.00	0.00	0.00	380.00	0.00	44,699.25
0.00	0.00	0.00	380.60	0.00	0.00	15,082.94
171.35	0.27	19.18	5.92	272.05	469.11	72,573.61
0.00	0.00	0.00	0.00	80.00	0.00	168,941.13
0.00	0.00	0.00	254.80	0.00	0.00	735.23
4,632.40	0.27	19.18	41,127.41	7,052.27	16,196.64	3,369,157.69
1.14%	0.00%	0.00%	1.22%	0.21%	0.48%	100.00%

# **Appendix**

TRUST LANDS SURFACE ACREAGE BY COUNTY & GRANT (AS OF JUNE 30, 2020)

COUNTY	PUBLIC SCHOOLS	UTAH STATE UNIVERSITY	SCHOOL FOR THE DEAF	UTAH STATE HOSPITAL	SCHOOL FOR THE BLIND	MINERS' HOSPITAL
Beaver	181,056.79	80.00	216.16	384.04	40.00	40.00
Box Elder	277,807.15	520.00	320.00	1,255.07	1,053.33	2,906.00
Cache	21,513.73	63.25	369.20	0.00	4,831.86	0.00
Carbon	149,875.08	87.00	223.19	0.00	285.69	1,841.34
Daggett	33,384.33	0.00	40.00	400.00	136.73	2,432.98
Davis	422.47	60.00	17.92	0.00	0.00	0.00
Duchesne	54,974.48	893.33	321.81	989.14	387.32	1,380.00
Emery	369,310.66	3,617.12	168.39	40.00	380.00	1,497.86
Garfield	156,869.71	1,036.00	320.00	160.00	0.00	240.00
Grand	347,370.79	17,795.65	0.00	160.00	27.44	1,185.13
Iron	177,492.00	1,441.79	560.00	80.08	100.00	3,122.67
Juab	229,029.95	480.00	0.00	40.00	690.27	5,570.15
Kane	139,820.70	602.21	0.00	0.00	0.00	1,309.11
Millard	396,074.74	11,655.86	619.94	200.00	358.88	2,230.37
Morgan	19,215.59	0.00	0.00	0.00	0.00	405.36
Piute	63,715.58	200.00	40.00	80.08	0.00	240.33
Rich	50,352.73	78.32	3,804.35	1,626.13	716.30	3,901.03
Salt Lake	5,847.06	68.00	45.85	160.00	145.00	1,665.74
San Juan	310,301.46	688.44	0.00	570.94	160.00	641.42
San Pete	47,378.90	7,089.14	480.71	413.85	96.65	4,898.57
Sevier	60,542.43	118.75	748.74	331.80	440.00	839.31
Summit	28,632.78	1,384.19	40.00	240.00	80.00	3,702.86
Tooele	332,662.50	960.11	960.00	771.65	1,201.18	1,542.39
Uintah	313,762.01	393.33	752.44	1,006.97	347.72	440.00
Utah	91,258.02	1,388.43	314.64	505.73	164.25	3,105.83
Wasatch	14,827.81	0.00	733.10	0.00	674.00	772.84
Washington	100,073.87	734.86	425.20	77.81	95.55	6,887.42
Wayne	175,903.35	40.00	120.00	40.00	0.00	680.32
Weber	7,002.22	495.62	0.00	141.37	0.00	0.00
Totals	4,156,498.89	51,971.40	11,641.64	9,674.50	12,412.17	53,479.03
Percentage of Totals	92.68%	1.16%	0.26%	0.22%	0.28%	1.19%

COLLEGES OF EDUCATION	PUBLIC BUILDINGS	JUVENILE JUSTICE SERVICES	RESERVOIRS	SCHOOL OF MINES	UNIVERSITY OF UTAH	TOTALS
120.00	0.00	80.00	279.00	90.00	253.77	182,639.76
2,939.79	0.00	595.98	5,438.38	391.00	2,560.52	295,787.22
80.00	159.95	0.00	10,587.10	0.00	162.92	37,768.01
160.12	80.00	40.20	2,120.00	0.00	2,869.92	157,582.54
300.00	0.00	560.00	120.00	120.00	1,599.53	39,093.57
0.00	0.00	0.00	0.00	80.00	0.00	600.39
200.00	40.00	561.95	105.00	360.00	816.50	61,029.53
680.00	0.00	134.96	1,072.86	200.00	1,880.00	378,981.85
360.00	1,519.50	440.51	6,279.71	2,039.51	718.52	169,983.46
444.04	0.00	40.00	851.10	0.00	0.00	367,874.15
2,477.12	0.00	0.00	2,440.00	696.30	1,698.96	190,108.84
467.10	94.00	499.25	1,799.36	560.00	920.00	240,150.08
1,600.00	0.00	80.00	80.00	280.00	0.00	143,772.02
1,119.57	0.00	790.00	38,069.22	559.56	872.98	452,551.12
0.00	0.00	0.00	400.00	0.00	0.00	20,020.95
39.82	0.00	0.00	3,443.23	40.00	521.14	68,320.10
1,483.81	3,118.44	400.53	3,114.20	4,833.02	4,634.92	78,063.78
336.00	0.00	425.76	118.76	160.09	1,126.97	10,099.23
1,520.00	0.00	400.00	80.00	655.66	10,696.27	325,714.19
900.95	0.00	912.58	3,760.00	160.00	1,311.13	67,402.48
1,360.40	640.00	73.05	1,895.62	400.00	1,280.66	68,670.76
432.34	0.00	0.00	2,888.55	416.71	0.00	37,817.43
480.60	320.55	120.00	1,360.58	1,640.39	2,018.48	344,038.43
242.98	0.00	169.34	771.21	507.52	1,345.36	319,738.88
1,520.22	0.00	320.00	920.35	1,391.50	108.00	100,996.97
231.56	0.00	160.00	500.60	130.00	357.72	18,387.63
1,065.10	287.19	19.18	1,137.59	830.00	640.00	112,273.77
0.00	0.00	80.02	240.00	200.00	0.00	177,303.69
230.00	840.00	2,153.08	7,026.02	0.00	0.00	17,888.31
20,791.52	7,099.63	9,056.39	96,898.44	16,741.26	38,394.27	4,484,659.14

Acreage is based on the highest derived number from the three subsurface commodities (Oil & Gas, Coal, and Other Minerals)





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